



**CITY OF CONCORD  
CONCORD REGIONAL AIRPORT  
REQUEST FOR PROPOSALS  
to LEASE HANGAR to provide  
AIRCRAFT MAINTENANCE SERVICES**

**NOTICE IS HEREBY GIVEN** that the City of Concord Regional Airport (“Airport”) is accepting sealed Proposals from interested and qualified parties wishing to provide aircraft (FAA 145) repair station services with the option to provide other related aviation services (“Proposed Services”) in an available large centrally located, ramp facing, hangar facility at the Airport.

Request for Proposal documents can be obtained, in person, by mail, or by e-mail by making a request by 3:00 PM local time, December 21, 2012 with your name, company name, position, email, phone, and address to the Aviation Director, Concord Regional Airport, 9000 Aviation Blvd., Concord, NC 28027 or by email at [cloutier@concordnc.gov](mailto:cloutier@concordnc.gov).

A voluntary pre-proposal meeting and facility inspection will be held at the Concord Regional Airport at 10:00 AM local time on December 19, 2012 to review the proposal request and provide interested Proposers an opportunity to inspect and walk through the hangar facility.

Sealed Proposals to provide the Proposed Services will be received at the office of the Aviation Director, Concord Regional Airport, 9000 Aviation Blvd, Concord, North Carolina 28027, until 3:00 p.m. local time on January 25, 2013.

After completion of the review process, subject to its right to reject any and all proposals, the City intends to enter into an Agreement with one Proposer who, in the judgment of the City, is both technically and financially qualified to provide Proposed Services on the Airport; who has demonstrated to the satisfaction of the City, in its absolute and sole discretion, that the Proposer has conducted a thorough and rigorous assessment of the market for the Proposed Services at the Airport and has a business plan that is capable of execution; and, who will provide the best combination of service to the users of the Airport and financial considerations to the City.

The Concord Regional Airport (KJQF) is located in Concord, North Carolina just north of the City of Charlotte. The Airport is FAA Part 139 certified and is a controlled field with one 7,400 foot runway strengthened to accommodate aircraft up to 130,000 pounds. There are over 180 based aircraft at the Airport. In 2011, 62,952 operations and 10,952 enplanements were recorded. A large part of the Airport activity is related to the NASCAR motorsports industry, but also includes 5 flight training operations and a 24/7/365 medical helicopter base and significant corporate activity. All fuel and aircraft hangering Fixed Base Operator (“FBO”) services to general aviation aircraft are performed exclusively by the City of Concord Aviation Department.