

FY 2010-11 PROPOSED FEES, RATES AND CHARGES SCHEDULE

(Effective July 1, 2010 unless otherwise noted, or first applicable billing cycle for Utilities;
Fees subject to change by Council.)

AVIATION

DAILY RATES

Category I	Remain Over Night (RON): \$15.00; Hangar In Common (HIC): \$30.00; Landing: \$12.00 All Cessna 100/200 Series Models, Tripacer, Colt, Comanche, Cherokee, Pacer, Musketeer, Bonanza, Mooney, Rockwell Commander, Lance, Arrow, Cirrus.
Category II	RON: \$20.00; HIC: \$40.00; Landing: \$20.00 Cessna 310, 335, 336, 337, 401, 402, 411, 414, 421, - All 300's/400's, Aztec, Apache, Navajo, Twin Comanche, Duke, Baron, Duchess, Seminole, Seneca, Aerostar, Saratoga, Malibu.
Category III	RON: \$25.00; HIC: \$50.00; Landing: \$50.00 Kingair, Twin Beech (D-18), Queenair, Aero/Grand Commander, Cheyenne, Turbo-Commander, Conquest, MU-2, Metroliner, Merlin, Caravan, Jetstream, Avanti, Palatus.
Category IV	RON: 30.00; HIC: \$80.00; Landing: \$60.00 Lear, Citation, Jet-Commander, Saber-liner, Hansa, Lodestar, Westwind, Starship, Diamond, Beech Jet, Falcon 10, Astra, Premier, Beach 1900, Beachjet 400, Hawker 700, Hawker 800, Hawker 1000.
Category V	RON: \$40.00; HIC: \$120.00; Landing: \$90.00 Falcon 20, 50, 200, 900, G-I, II, III, IV, V, Jetstar, DC-3, DH-8, Shorts 360, SAAB 340, Challenger, Twin Otter Challenger 601, Challenger 604, Regional Jet, EMB 120, ERJ 135, 145, Galaxy, ATR 42, Fokker 50.
Category VI	RON: \$90.00; HIC: \$160.00; Landing: Based on weight DC-8, DC-9, 727, 737, BAC1-11, Convair 440, 640, 580, MD80, Global Express, Saab 2000.
Helicopters	RON: \$20.00; HIC: \$50.00; Landing: \$20.00
T-Hangar:	
Single Engine	\$ 45.00/day
Twin Engine - piston	\$ 50.00/day
King Air 90 and 100 series	\$ 75.00/day

MONTHLY RATES

Open Tie-Down:	
Category I	\$ 65.00/month
Category II	\$ 95.00/month
Category III	\$130.00/month
Category IV	\$180.00/month
Category V	\$230.00/month
Category VI	Negotiated
T-Hangars:	
T-10	\$245.00/month
T-40	\$270.00/month
T-50	\$370.00/month

Hangar In Common Monthly Rate starting at \$188.00 for a small single engine up to \$1345.00 for a Gulfstream V. All aircraft larger than a Gulfstream V will be at a negotiable rate.

HIC - Helicopter (Jet Ranger, Hughes 500, Astar)	\$284.00/month
HIC - Helicopter (S-76, Bell 222)	\$389.00/month
Terminal Office Space	\$ 1.36/month/square foot
HIC Office Space	\$ 1.31/month/square foot
Modular Building Office Space	\$ 1.31/month/square foot
Terminal Counter Space	\$200.00/month plus % of gross
Terminal General Merchandise	Negotiated Rate plus % of gross
Mailbox Rental	\$ 20.00
Advertising Agency Fee	Negotiated
Lobby Advertising	Negotiated

PRIVILEGE / OPERATING FEES:

(ALL COMMERCIAL AERONAUTICAL OPERATORS MUST ALSO HAVE WRITTEN AGREEMENT WITH CITY)

Fixed Base Operation – Full service (excluding fueling)	\$2,000 /month
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Fixed Base Operation – Aircraft Airframe / Engine Maintenance	\$300 /month
Fixed Base Operation – Specialized Repair (ie Avionics)	\$300 /month
Fixed Base Operation – Aircraft Charter & Air Taxi	\$300 /month
Fixed Base Operation – Air Cargo	\$200 /month*
Fixed Base Operation – Flight Training	\$300 /month*
Fixed Base Operation – Ground Classroom or Sim. Training	\$300 /month*
Fixed Base Operation – Banner Tow / Aerial Advertising	\$100 /day or \$50 per banner
Fixed Base Operation – Aircraft Management / Fractional	\$300 /month
Fixed Base Operation – Pilot Check Ride	\$50 /month
Fixed Base Operation – Aircraft Sales	\$300 /month
Fixed Base Operation – Aircraft Cleaning	\$275 /month*
Fixed Base Operation – Medical Services (Physicals)	\$90 /month
Fixed Base Operation – Aircraft Hangaring (per aircraft)	\$200 /month
Fixed Base Operation – Pilot Services	\$300 /month
Fixed Base Operation – Aircraft Rental	\$300 /month
Fixed Base Operation – Aircraft Ground Services	\$300 /month
Fixed Base Operation – Aircraft Line Services	\$300 /month
Fixed Base Operation – Aerial Photography	\$200 /month
Fixed Base Operation – Other	Negotiated
Non-Based Operations - (no based aircraft or office space lease)	\$300 / month minimum. Actual fee negotiated after review of proposed operations.

MISCELLANEOUS FEES

Commercial Aircraft Terminal Fee	\$200.00/operation
Commercial Aircraft Ramp Fee	\$250.00/aircraft arrival
Baggage Handling Fee	\$ 4.00/passenger (\$200.00 Minimum Charge)
Aircraft Tow	\$ 10.00 (Category I, II); \$14.00 (Category III, IV); \$20.00 (Category V)
Exclusively Leased or Privately Owned Hangar Aircraft Tow	\$15.00 (Category I, II); \$20.00 (Category III, IV); \$25.00 (Category V)
Auxiliary Power Unit	\$ 5.00 Engine Start Only; \$5.00/15min. of Continuous Use
Wash Rack	\$10.00 single; \$15.00 twin
Self-Maintenance Hangar	\$ 5.00/hour (Reservations required-more than 24 continuous hours requires Aviation Director approval)
Potable Water	\$20.00
Lavatory Service	\$40.00
T-Hangar Cleaning	\$50.00
Defueling Cart	\$10.00/day
Re-coring tenant locks on T-hangars	\$50.00 (when tenant loses keys)
Extra keys	\$ 5.00 each for tenants
Helicopter Platforms	\$60.00/month or \$10.00/day
Blimp Mooring	\$60.00/day
Banner Towing	\$50.00/tow or \$200.00/ tow aircraft/day or negotiated percentage of gross
Commercial Helicopter Shuttle	\$50.00/trip or \$100.00/day per helicopter
Terminal Conference Room	<u>Full room</u> \$200/day or \$100/half day; includes coffee service (can accommodate 24) <u>Half room</u> \$100/day or \$50/half day; includes coffee service (can accommodate 12)
Training room (Hangar A)	\$200.00/day or \$100/half day (can accommodate 50)
Catering Delivery	10% surcharge added to retail price of catering order
Catering Pick-up	25% surcharge added to retail price of catering order
Set up fee and clean up fee	\$50.00 (set up); \$50.00 (clean up)
Hangar Rental Special Events	\$750.00/day
Special Event Site Fee	\$500.00/day
Video Conferencing	\$50.00/hour
Xerox Copies	\$ 0.25/page
Fax Service	Local \$1.00/page; long distance \$2.00/page
Notary Public	\$ 3.00
Audio/Visual	\$20.00/day
Off-site Rent-a-car pick-up / drop-off (Companies must submit activity report to City or \$300 will be charged)	\$ 5.00 per car or \$300.00/month
Limousine	\$ 5.00/load or \$30.00/car/month
Shuttle Bus	\$ 5.00/load or \$30.00/bus/month

Taxi Cab	\$ 5.00/load or \$30.00/car/month
Annual operating decal fee for all limousine taxicab shuttle companies (fee is for unscheduled carriers)	\$50.00
City Shuttle	\$10.00 minimum per person
City Assistance	\$25.00/hr minimum (includes administrative research and document preparation)
Aircraft Debris Removal (Accident)	\$200.00 minimum fee + \$75.00/hour
Loss Revenue (Accident)	TBD
Outside Vendor	Per event (percentage of gross or set fee)
Office Janitorial Service	\$10.00/day or \$100.00/month (vacuum, dust, and trash disposal)
Vacuum Rental	\$20.00
Coffee	\$ 4.00/pot
Ice	\$ 1.00/bag
Fuel & Oil	Per fuel policy of minimum margin as set in budget
Self-Fueling Flowage Fees	Determined by an accounting study of Airport expenses

- 1) Late Charge:
 - i) A late charge of 1 ½ percent is charged on all unpaid balances. A late fee applies if payment is not paid by the 26th day, in accordance with City of Concord Policy.
- 2) Security Deposits:
 - i) All hangar rentals are required to deposit an amount equal to one month's rental.
- 3) On Account (Monthly Fuel Billing):
 - i) All Customers wishing to bill fuel on account must sign a "Guarantee of Payment" and complete a "City of Concord Regional Airport Credit Application." Only those customers having a satisfactory credit rating are allowed to bill fuel on account.
- 4) Partial Payment Application:
 - i) Partial payments are applied first to the oldest invoices or any delinquent charges first, unless otherwise specified. Customer is responsible for remaining past due amounts and is subject to any liens or lease termination per Aircraft Storage Permit.
- 5) Check Cashing:
 - i) Checks are not accepted for accounts terminated due to non-payment and /or returned checks.
 - ii) No third party checks will be cashed.
- 6) Returned Check Charge:
 - i) There is a \$25.00 service charge for returned checks. It is the City of Concord's Policy to process Non-sufficient Funds (NSF) checks twice before being returned from the bank. If the City receives two NSF checks in a sixty-day (60) period, accounts are placed on and marked "CASH-ONLY" for a one (1) year period. "CASH-ONLY" status is reviewed after one year.